



First 90 days plan

Listen, count, pick two, build a coalition



Write it in the first week and show it to your manager. Resist fixing anything in the first month that you have not yet understood.

Post

Start date

Agreed with

The plan

Days	Aim	What I will do	What I will have at the end
1 to 30	Listen		
31 to 60	Count		
61 to 90	Pick two		

People to meet in the first month

Person or role	What I need to learn from them	Date met

The two things I will change first, and how I will know they worked

